

**National Association for Court Management
Supplemental Report
For the Year Ended December 31, 2019**

National Association for Court Management
Budget vs Actual
For the Year Ended December 31, 2019

	YTD	Annual Budget	Variance	% Budget
Revenue				
4000 · Membership Dues/Regular	\$ 172,755.00	\$ 180,000.00	\$ (7,245.00)	96%
4005 · Membership Dues/Associate	17,285.00	7,625.00	9,660.00	227%
4010 · Membership Dues/Sustaining	4,300.00	4,500.00	(200.00)	96%
4015 · Membership Dues/Retired	1,340.00	1,600.00	(260.00)	84%
4025 · Membership Dues/Student	315.00	245.00	70.00	129%
4030 · Membership Dues/DUAL	8,150.00	1,200.00	6,950.00	679%
4035 · Membership Dues/eLimited	315.00	900.00	(585.00)	35%
4050 · Scholarship Fund	3,603.53	3,000.00	603.53	120%
4065 · Donations/Other	90,300.00	90,000.00	300.00	100%
4070 · Interest Income/Regular	25,312.55	-	25,312.55	0%
4080 · Unrealized Gain/Loss	91,066.93	3,500.00	87,566.93	2602%
4090 · Fees and Registrations	507,500.69	508,000.00	(499.31)	100%
4095 · In-Kind Revenue	44,092.00	-	44,092.00	0%
4100 · Social/Other Income	8,715.00	10,000.00	(1,285.00)	87%
4110 · Vendor Income	235,490.00	226,875.00	8,615.00	104%
4120 · Sponsorship Income	108,750.00	101,000.00	7,750.00	108%
4130 · Grant Income	156,350.00	156,350.00	-	100%
4140 · Advertising Income	12,002.50	14,500.00	(2,497.50)	83%
4150 · Publication Sales	2,081.00	500.00	1,581.00	416%
Total Revenue	1,489,724.20	1,309,795.00	179,929.20	114%
Expense				
5100 · Travel/General	39,457.30	61,500.00	(22,042.70)	64%
5105 · Travel/President	9,397.74	20,000.00	(10,602.26)	47%
5110 · Travel/Officer	1,432.26	1,500.00	(67.74)	95%
5120 · Travel/Site Visit	5,518.63	4,000.00	1,518.63	138%
5125 · Travel/Association Serv.	15,358.56	20,800.00	(5,441.44)	74%
5130 · SJI Speaker Travel	15,353.59	15,500.00	(146.41)	99%
5200 · Honoraria	15,146.41	15,000.00	146.41	101%
5300 · Conference Expenses	45,046.60	54,849.00	(9,802.40)	82%
5310 · Food and Beverages	431,505.61	418,000.00	13,505.61	103%
5320 · Audio Visual	80,000.00	80,000.00	-	100%
5400 · President's Discretionary	536.60	2,500.00	(1,963.40)	21%
5600 · Scholarships	5,420.00	7,865.00	(2,445.00)	69%
5650 · Awards	853.22	1,300.00	(446.78)	66%
5700 · Presidents Gifts	170.13	400.00	(229.87)	43%
6000 · Telephone	1.13	3,600.00	(3,598.87)	0%
6010 · Webinars	2,427.60	2,988.00	(560.40)	81%
6200 · Postage	2,661.78	4,250.00	(1,588.22)	63%
6300 · Printing/Photocopying	11,289.88	11,125.00	164.88	101%
6400 · Office Supplies	121.36	100.00	21.36	121%
6410 · Linkedin	2,000.00	2,000.00	-	100%
6500 · Insurance Expense	7,507.83	7,700.00	(192.17)	98%
6600 · Consultant	47,012.80	52,758.00	(5,745.20)	89%
6610 · Audit Fee	10,480.00	10,000.00	480.00	105%
6700 · Website Devp/Internet Exp	6,568.00	-	6,568.00	0%
6800 · Credit Card Fees	21,179.80	15,000.00	6,179.80	141%
6810 · Licenses & Fees	181.00	281.00	(100.00)	64%
6820 · Admin Supp/Contract Fee	393,079.25	384,523.00	8,556.25	102%
6950 · Depreciation	4,433.29	-	4,433.29	0%
7000 · Grant Match-Travel	5,620.54	15,500.00	(9,879.46)	36%
7010 · Grant Match-Honorarium	44,395.59	15,000.00	29,395.59	296%
7020 · Grant Match-Audio Visual	97,855.82	96,150.00	1,705.82	102%
7030 · Grant Match-Admin Support	67,857.00	67,857.00	-	100%
Total Expense	1,389,869.32	1,392,046.00	(2,176.68)	100%
Change in Net Assets	\$ 99,854.88	\$ (82,251.00)	\$ 182,105.88	

National Association for Court Management
Budget Vs Actual - Annual Conference
For the Year Ended December 31, 2019

Class Code:	Annual Conference- SJI Grant 1010	Annual Conference- Other 1000	Total Annual Conference 1000	Annual Conference Budget	Annual Conference % of Budget
Revenue					
4090 · Fees and Registrations	-	428,010.69	428,010.69	420,000.00	102%
4095 · In-Kind Revenue	-	39,092.00	39,092.00	-	0%
4100 · Social/Other Income	-	8,610.00	8,610.00	7,000.00	123%
4110 · Vendor Income	-	181,900.00	181,900.00	184,500.00	99%
4120 · Sponsorship Income	-	96,250.00	96,250.00	83,300.00	116%
4130 · Grant Income	107,212.88	-	107,212.88	108,800.00	99%
Total Revenue	107,212.88	753,862.69	861,075.57	803,600.00	107%
Expense					
5125 · Travel/Association Serv.	-	172.36	172.36	-	0%
5130 · SJI Speaker Travel	11,212.88	-	11,212.88	12,500.00	0%
5200 · Honoraria	9,700.00	-	9,700.00	10,000.00	97%
5300 · Conference Expenses	-	36,183.65	36,183.65	43,400.00	83%
5310 · Food and Beverages	-	388,438.85	388,438.85	363,000.00	107%
5320 · Audio Visual	60,000.00	-	60,000.00	60,000.00	100%
5400 · President's Discretionary	-	240.10	240.10	-	0%
5650 · Awards	-	853.22	853.22	1,300.00	66%
5700 · Presidents Gifts	-	170.13	170.13	400.00	43%
6200 · Postage	-	1,318.41	1,318.41	2,000.00	66%
6300 · Printing/Photocopying	-	-	-	100.00	0%
6400 · Office Supplies/Expense	-	4.28	4.28	-	0%
6500 · Insurance Expense	-	2,000.00	2,000.00	2,000.00	100%
6600 · Consultant	26,300.00	-	26,300.00	26,300.00	100%
6800 · Credit Card Fees	-	369.30	369.30	-	0%
6810 · Licenses & Fees	-	131.00	131.00	128.00	102%
7000 · Grant Match-Travel	-	4,666.94	4,666.94	11,500.00	41%
7010 · Grant Match-Honorarium	-	39,092.00	39,092.00	10,000.00	391%
7020 · Grant Match-Audio Visual	-	68,667.64	68,667.64	76,150.00	90%
Total Expense	107,212.88	542,307.88	649,520.76	618,778.00	105%
Change in Net Assets	\$ -	\$ 211,554.81	\$ 211,554.81	\$ 184,822.00	

National Association for Court Management

Budget Vs Actual - Mid Year Conference

For the Year Ended December 31, 2019

Class Code:	Mid Year Conference- SJI Grant 1510	Mid Year Conference- Other 1500	Total Midyear Conference 1500	Mid Year Conference Budget	Mid Year Conference % of Budget
Revenue					
4090 · Fees and Registrations	-	79,360.00	79,490.00	88,000.00	90%
4095 · In-Kind Revenue	-	5,000.00	5,000.00	-	0%
4100 · Social/Other Income	-	105.00	105.00	3,000.00	4%
4110 · Vendor Income	-	53,590.00	53,590.00	42,375.00	126%
4120 · Sponsorship Income	-	12,500.00	12,500.00	17,700.00	71%
4130 · Grant Income	49,137.12	-	49,137.12	47,550.00	103%
Total Revenue	49,137.12	150,555.00	199,822.12	198,625.00	101%
Expense					
5100 · Travel/General	-	234.61	234.61	-	0%
5130 · SJI Speaker Travel	4,140.71	-	4,140.71	3,000.00	138%
5200 · Honoraria	5,446.41	-	5,446.41	5,000.00	109%
5300 · Conference Expenses	-	8,467.30	8,467.30	11,449.00	74%
5310 · Food and Beverages	-	34,395.35	34,395.35	55,000.00	63%
5320 · Audio Visual	20,000.00	-	20,000.00	20,000.00	100%
6200 · Postage	-	541.95	541.95	1,500.00	36%
6500 · Insurance Expense	-	629.01	629.01	500.00	126%
6600 · Consultant	19,550.00	-	19,550.00	19,550.00	100%
6800 · Credit Card Fees	-	1,153.64	1,153.64	-	0%
7000 · Grant Match-Travel	-	953.60	953.60	4,000.00	24%
7010 · Grant Match-Honorarium	-	5,303.59	5,303.59	5,000.00	106%
7020 · Grant Match-Audio Visual	-	29,188.18	29,188.18	20,000.00	146%
Total Expense	49,137.12	80,867.23	130,004.35	144,999.00	90%
Change in Net Assets	\$ -	\$ 69,687.77	\$ 69,817.77	\$ 53,626.00	

National Association for Court Management
Budget Vs Actual - Other Program
For the Year Ended December 31, 2019

Class Code:	Communications	Court Manager	Court Express	Membership	Guides	Restricted- Special Project Fund	General Operations	Total Other	Other Class Budget	Other Class % of Budget
	2000	2020	2030	3000	4000	6000	9000			
Revenue										
4000 · Membership Dues/Regular	\$ -	\$ -	\$ -	\$ 172,755.00	\$ -	\$ -	\$ -	\$ 172,755.00	\$ 180,000.00	96%
4005 · Membership Dues/Associate	-	-	-	17,285.00	-	-	-	17,285.00	7,625.00	227%
4010 · Membership Dues/Sustaining	-	-	-	4,300.00	-	-	-	4,300.00	4,500.00	96%
4015 · Membership Dues/Retired	-	-	-	1,340.00	-	-	-	1,340.00	1,600.00	84%
4025 · Membership Dues/Student	-	-	-	315.00	-	-	-	315.00	245.00	129%
4030 · Membership Dues/DUAL	-	-	-	8,150.00	-	-	-	8,150.00	1,200.00	679%
4035 · Membership Dues/eLimited	-	-	-	315.00	-	-	-	315.00	900.00	35%
4050 · Scholarship Fund	-	-	-	-	-	2,103.53	1,500.00	3,603.53	3,000.00	120%
4065 · Donations/Other	-	-	-	-	-	-	90,300.00	90,300.00	90,000.00	100%
4070 · Interest Income/Regular	-	-	-	-	-	-	25,312.55	25,312.55	-	0%
4080 · Unrealized Gain/Loss	-	-	-	-	-	-	91,066.93	91,066.93	3,500.00	2602%
4090 · Fees and Registrations	-	-	-	-	-	-	-	-	-	0%
4140 · Advertising Income	2,000.00	8,172.50	1,830.00	-	-	-	-	12,002.50	14,500.00	83%
4150 · Publication Sales	-	1,045.00	-	-	1,036.00	-	-	2,081.00	500.00	100%
Total Revenue	2,000.00	9,217.50	1,830.00	204,460.00	1,036.00	2,103.53	208,179.48	428,826.51	307,570.00	139%
Expense										
5100 · Travel/General	-	-	-	-	-	-	39,222.69	39,222.69	61,500.00	64%
5105 · Travel/President	-	-	-	-	-	-	9,397.74	9,397.74	20,000.00	47%
5110 · Travel/Officer	-	-	-	-	-	-	1,432.26	1,432.26	1,500.00	95%
5120 · Travel/Site Visit	-	-	-	-	-	-	5,518.63	5,518.63	4,000.00	138%
5125 · Travel/Association Serv.	-	-	-	-	-	-	15,186.20	15,186.20	20,800.00	73%
5300 · Conference Expenses	-	-	-	-	-	-	395.65	395.65	-	0%
5310 · Food and Beverages	-	-	-	-	-	-	8,671.41	8,671.41	-	0%
5400 · President's Discretionary	-	-	-	-	-	-	296.50	296.50	2,500.00	12%
5600 · Scholarships	-	-	-	-	-	2,420.00	3,000.00	5,420.00	7,865.00	69%
6000 · Telephone	-	-	-	-	-	-	1.13	1.13	3,600.00	0%
6010 · Webinars	-	-	-	-	-	-	2,427.60	2,427.60	2,988.00	81%
6200 · Postage	-	-	-	-	-	-	801.42	801.42	750.00	107%
6300 · Printing/Photocopying	-	11,080.00	-	-	-	-	209.88	11,289.88	11,025.00	102%
6400 · Office Supplies/Expense	-	-	-	-	-	-	117.08	117.08	100.00	117%
6410 · LinkedIn	-	-	-	2,000.00	-	-	-	2,000.00	2,000.00	100%
6500 · Insurance Expense	-	-	-	-	-	-	4,878.82	4,878.82	5,200.00	94%
6600 · Consultant	-	-	-	-	-	-	1,162.80	1,162.80	6,908.00	17%
6610 · Audit Fee	-	-	-	-	-	-	10,480.00	10,480.00	10,000.00	105%
6700 · Website Devp/Internet Exp	-	-	-	-	-	-	6,568.00	6,568.00	-	0%
6800 · Credit Card Fees	-	10.32	-	481.91	2.97	-	19,161.66	19,656.86	15,000.00	131%
6810 · Licenses & Fees	-	-	-	-	-	-	50.00	50.00	153.00	33%
6820 · Admin Supp/Contract Fee	-	-	-	-	-	-	393,079.25	393,079.25	384,523.00	102%
6950 · Depreciation	-	-	-	-	-	-	4,433.29	4,433.29	-	0%
7030 · Grant Match-Admin Support	-	-	-	-	-	-	67,857.00	67,857.00	67,857.00	100%
Total Expense	-	11,090.32	-	2,481.91	2.97	2,420.00	594,349.01	610,344.21	628,269.00	97%
Change in Net Assets	\$ 2,000.00	\$ (1,872.82)	\$ 1,830.00	\$ 201,978.09	\$ 1,033.03	\$ (316.47)	\$ (386,169.53)	\$ (181,517.70)	\$ (320,699.00)	