

**National Association for Court Management
Supplemental Report
July 31, 2020**

National Association for Court Management
Budget vs Actual
For the Seven Months Ended July 31, 2020

	YTD	Annual Budget	Variance	% Budget
Revenue				
4000 · Membership Dues/Regular	\$ 101,430	\$ 180,000	\$ (78,570)	56%
4005 · Membership Dues/Associate	8,235	14,000	(5,765)	59%
4010 · Membership Dues/Sustaining	3,000	4,500	(1,500)	67%
4015 · Membership Dues/Retired	1,100	1,600	(500)	69%
4025 · Membership Dues/Student	35	245	(210)	14%
4030 · Membership Dues/DUAL	6,675	14,000	(7,325)	48%
4035 · Membership Dues/eLimited	-	245	(245)	0%
4050 · Scholarship Fund	650	3,000	(2,350)	22%
4065 · Donations/Other	44,705	90,000	(45,295)	50%
4070 · Interest Income/Regular	30	-	30	0%
4090 · Fees and Registrations	109,245	437,000	(327,755)	25%
4100 · Social/Other Income	120	10,000	(9,880)	1%
4110 · Vendor Income	40,600	235,000	(194,400)	17%
4120 · Sponsorship Income	31,000	108,750	(77,750)	29%
4130 · Grant Income	31,431	269,696	(238,265)	12%
4140 · Advertising Income	2,505	13,000	(10,495)	19%
4150 · Publication Sales	810	500	310	162%
Total Revenue	381,571	1,381,536	(999,965)	28%
Expense				
5100 · Travel/General	23,011	69,217	(46,206)	33%
5105 · Travel/President	4,446	15,000	(10,554)	30%
5110 · Travel/Officer	-	1,500	(1,500)	0%
5120 · Travel/Site Visit	(710)	4,000	(4,710)	-18%
5125 · Travel/Association Serv.	3,010	18,049	(15,039)	17%
5130 · SJI Speaker Travel	5,668	15,500	(9,832)	37%
5135 · Grant Match Speaker	-	-	-	0%
5200 · Honoraria	5,500	20,000	(14,500)	28%
5300 · Conference Expenses	23,807	29,599	(5,792)	80%
5310 · Food and Beverages	60,803	366,116	(305,313)	17%
5320 · Audio Visual	20,000	68,500	(48,500)	29%
5400 · President's Discretionary	690	2,000	(1,310)	35%
5500 · Committee Expenses	-	113,346	(113,346)	0%
5600 · Scholarships	274	6,410	(6,136)	4%
5650 · Awards	494	1,300	(806)	38%
5700 · Presidents Gifts	153	400	(247)	38%
6010 · Webinars	-	2,988	(2,988)	0%
6200 · Postage	1,855	3,900	(2,045)	48%
6300 · Printing/Photocopying	2,770	12,625	(9,855)	22%
6400 · Office Supplies	-	100	(100)	0%
6500 · Insurance Expense	5,257	8,200	(2,943)	64%
6600 · Consultant	24,186	47,705	(23,519)	51%
6610 · Audit Fee	-	3,000	(3,000)	0%
6700 · Website Devp/Internet Exp	3,238	6,500	(3,262)	50%
6800 · Credit Card Fees	5,228	17,000	(11,772)	31%
6810 · Licenses & Fees	158	1,085	(927)	15%
6820 · Admin Supp/Contract Fee	191,202	403,383	(212,181)	47%
6950 · Depreciation	2,586	4,000	(1,414)	65%
7000 · Grant Match-Travel	1,313	15,500	(14,187)	8%
7010 · Grant Match-Honorarium	2,250	15,000	(12,750)	15%
7020 · Grant Match-Audio Visual	27,737	68,500	(40,763)	40%
7030 · Grant Match-Admin Support	34,607	69,214	(34,607)	50%
Total Expense	449,533	1,409,637	(960,104)	32%
Change in Net Assets from Operations	(67,962)	(28,101)	(39,861)	
Investment Income (Net of Fees)	32,598	-	32,598	
Unrealized Gains/(Losses) on Investment	(23,509)	-	(23,509)	
Change in Net Assets	\$ (58,873)	\$ (28,101)	\$ (30,772)	