National Association for Court Management
Supplemental Report
December 31, 2020

National Association for Court Management

Budget vs Actual

For the Year Ended December 31, 2020

	YTD	Annual Budget	Variance	% Budget
Revenue				
4000 · Membership Dues/Regular	$ 140,805	$ 180,000	$ (39,195)	78%
4005 · Membership Dues/Associate	9,285	14,000	(4,715)	66%
4010 · Membership Dues/Sustaining	3,500	4,500	(1,000)	78%
4015 · Membership Dues/Retired	1,650	1,600	50	103%
4025 · Membership Dues/Student	35	245	(210)	14%
4030 · Membership Dues/DUAL	8,190	14,000	(5,810)	59%
4035 · Membership Dues/eLimited	35	-	35	0%
4040 · Membership Dues/Virtual	4,755	245	4,510	1941%
4050 · Scholarship Fund	887	3,000	(2,113)	30%
4065 · Donations/Other	89,705	90,000	(295)	100%
4070 · Interest Income/Regular	36	-	36	0%
4090 · Fees and Registrations	109,245	437,000	(327,755)	25%
4100 · Social/Other Income	120	10,000	(9,880)	1%
4110 · Vendor Income	58,150	235,000	(176,850)	25%
4120 · Sponsorship Income	71,198	108,750	(37,552)	65%
4130 · Grant Income	155,485	269,696	(114,211)	58%
4140 · Advertising Income	5,105	13,000	(7,895)	39%
4150 · Publication Sales	1,430	500	930	286%
Total Revenue	659,616	1,381,536	(721,920)	48%
Expense				
5100 · Travel/General	23,011	69,217	(46,206)	33%
5105 · Travel/President	4,447	15,000	(10,553)	30%
5110 · Travel/Officer	250	1,500	(1,250)	17%
5120 · Travel/Site Visit	(710)	4,000	(4,710)	-18%
5125 · Travel/Association Serv.	3,009	18,049	(15,040)	17%
5130 · SJI Speaker Travel	5,668	15,500	(9,832)	37%
5135 · Grant Match Speaker	-	-	-	0%
5200 · Honoraria	9,500	20,000	(10,500)	48%
5300 · Conference Expenses	21,236	29,599	(8,363)	72%
5310 · Food and Beverages	60,803	366,116	(305,313)	17%
5320 · Audio Visual	94,525	68,500	26,025	138%
5400 · President's Discretionary	1,154	2,000	(846)	58%
5500 · Committee Expenses	-	113,346	(113,346)	0%
5600 · Scholarships	544	6,410	(5,866)	8%
5650 · Awards	494	1,300	(806)	38%
5700 · Presidents Gifts	153	400	(247)	38%
6010 · Webinars	202	2,988	(2,786)	7%
6200 · Postage	2,040	3,900	(1,860)	52%
6300 · Printing/Photocopying	5,495	12,625	(7,130)	44%
6400 · Office Supplies	-	100	(100)	0%
6500 · Insurance Expense	6,293	8,200	(1,907)	77%
6600 · Consultant	40,313	47,705	(7,392)	85%
6610 · Audit Fee	2,885	3,000	(115)	96%
6700 · Website Devp/Internet Exp	7,814	6,500	1,314	120%
6800 · Credit Card Fees	7,609	17,000	(9,391)	45%
6810 · Licenses & Fees	158	1,085	(927)	15%
6820 · Admin Supp/Contract Fee	367,453	403,383	(35,930)	91%
6950 · Depreciation	4,433	4,000	433	111%
7000 · Grant Match-Travel	1,313	15,500	(14,187)	8%
7010 · Grant Match-Honorarium	2,250	15,000	(12,750)	15%
7020 · Grant Match-Audio Visual	27,737	68,500	(40,763)	40%
7030 · Grant Match-Admin Support	69,214	69,214	-	100%
Total Expense	769,293	1,409,637	(640,344)	55%
Change in Net Assets from Operations	(109,677)	(28,101)	(81,576)	
Investment Income (Net of Fees)	41,114	-	41,114	
Unrealized Gains/(Losses) on Investment	51,295	-	51,295	
Change in Net Assets	**$ (17,268)**	**$ (28,101)**	**$ 10,833**	